

K Art – Art Director Opportunity.

About K Art

K Art is the first Native American-owned commercial art gallery with a programmatic focus on Native contemporary artists and their work. K Art's mission to be the premier commercial gallery focused on Native contemporary artists.

K Art's physical gallery space opened in December 2020 in Buffalo, NY, within a redeveloped contemporary building with a dynamic and inspiring culture and atmosphere. It has had two successful exhibitions, featuring internationally renowned Native contemporary artists. K Art has been featured in Forbes, Travel & Leisure and other international publications. More information can be found at www.thek.art.

Job Description

K Art is seeking a dynamic, visionary and self-driven Art Director. The Art Director will be responsible for the commercial and artistic success of the gallery. A successful candidate must share our vision for creating a national level contemporary Native art program. You'll be involved in selecting art works and artists, and identifying new artists that fit within our focus and vision.

The Art Director position will initially be part-time.

Responsibilities

- Plan and organize shows.
- Assess and select artwork.
- Work closely with individual artists, develop relationships with new artists and extend relationships with established artists.
- Curate shows in cooperation with artists and technicians.
- Arrange transportation of works to and from the gallery.
- Organize equipment hires and ensure correct installation of the art works.
- Negotiate with gallery managers and curators from other galleries to arrange for loans.
- Develop client lists by notifying potential clients of particular works and exhibitions.
- Extend the client database.
- Help develop and update the gallery website.
- Promote and sell artists' work through exhibitions, personal contacts and other means.
- Keep up to date with industry developments and market trends; develop strategies for elevating the gallery's profile and impact.
- Work with other team members in connection with general administration, marketing, promotion, budgeting, finance and accounts.

Qualifications

- Degree in art history/fine art. Business and marketing studies helpful.

- Commercial art gallery experience preferred.
- Native contemporary art knowledge and experience helpful.

Necessary Skills

- Excellent organizational abilities.
- Strong written and oral communication skills.
- Ability to create and adhere to deadlines and budgets.
- Ability and confidence to deal with a range of people.
- Sales abilities and commercial awareness.
- Experience with financial negotiations, budgeting and inventory control.
- A flexible and practical approach.
- Ability to work collaboratively with a diverse team.
- Interest in, and enthusiasm for, Native contemporary art.
- Experience with social media, marketing, database management and related areas.